



A Workshare customer story

Reducing email to improve time and cost efficiency



JAP Law

Founded: 2015

Industry: Legal

Website: www.japlawyer.com

Barcelona-based JAP Law is a boutique law firm which specializes in real estate transactions for the logistics hospitality, healthcare and MICE sector.



Saved a day



Control over transaction cycle



Dramatically reduced

“Managing documents, instruction and amendments with parties all over the world via email was becoming a nightmare. Workshare 9 has saved us two hours a day in administration time. It has also saved cost and meant we haven’t needed to add additional headcount to oversee the administrative process of deals.”

JOSÉ ANTONIO PÉREZ BREVA, FOUNDER, JAP LAW



The firm is a longstanding user of Workshare’s document comparison functionality. Founder, José Antonio Pérez Brevia, had experience of introducing Workshare in his previous role in the public sector as Head of Legal at Hospital Clinic, the most renowned hospital in Southern Europe.

DOCUMENT CONTROL CHALLENGE

While working on large complex legal deals at JAP Law, José realized there was a better way to manage the huge number of documents being sent via email by both his internal team and his clients.

JAP needed a way to organize and manage the large number of files generated during complex legal deals, for the benefit of everyone working on the project. JAP is a Mac-enabled law firm.

ERASING THE HEADACHE OF MANAGING DEALS

To assist with this problem, JAP began to use Workshare 9’s secure document sharing platform, to share deal files between internal teams and their clients. Using this platform, JAP’s legal team were able to review documents and comments from clients anywhere and send instructions back to office-based teams to progress the next drafts.

This improved the process for JAP, but the firm still struggled to manage the flow of deal documents between the parties involved in their large global transactions. JAP reached out to Workshare to see how we could help, and with a couple of clicks we had added the Checklist and Closing Binders functionality to the firm’s Workshare account.

By creating a deal checklist in Workshare, and inviting all the deal participants to join, JAP Law has been able to centrally store and effectively organize all transaction files for the benefit of all the parties involved.

As a deal progresses, draft versions, comparisons, execution versions and signature pages are all arranged in the relevant place within the checklist. When the deal is closed, the final deal bible or closing binder is prepared quickly and easily.

GAINING THE COMPETITIVE ADVANTAGE

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Running deals in this way enables JAP to manage the process of gathering multiple documents versions and signatures from parties across the globe, in a single secure platform accessible anywhere.

JAP considers that the successful implementation of Transact functionality has given the firm an unparalleled competitive advantage, and the firm plan to increase the number of deals run through Workshare.

When the stakes are high, Workshare helps you:

- Organize and anchor the documents needed to close a deal in a single online checklist – allowing users to easily see each version and deal progress.
- Track each checklist item by status and add status notes so everyone is clear on the next steps.